

# Quarterly Results Announcements

## Third Quarter ended December 31, 2002

On January 28, 2003, at the Tokyo Stock Exchange, NAC Co., Ltd. announced its business results on a consolidated basis for the third quarter (April 1, 2002 to December 31, 2002) of fiscal 2002, the business term ending March 31, 2003. The following is an outline of that announcement.

### 1. Business Performance

During the third quarter (October 1 to December 31, 2002) of the fiscal 2002 business term, the Company's Rental Division enjoyed continued steady business, thanks primarily to the performance of the division's mainstay dust control products. In the Systems Engineering Division, sales of main-earner housing systems were sluggish, falling short of the start-of-term forecasts.

In the Housing Sales business, carried out through our subsidiary Tama Home Kyushu Co., Ltd., we continued to pursue both low prices and high performance, and thanks to aggressive marketing the balance of orders received reached approximately 100 houses as of the end of the quarter. The division's accounts were in the black on a monthly basis in December, which indicates a favorable overall trend. In the bottled water sales business, we are ensuring a steadily growing number of customers by increasing the number of depots and sales staff. Progress thus far has been according to schedule.

As a result of the above, total net sales on a consolidated basis for the third quarter of fiscal 2002 came to ¥3,333 million, operating income amounted to ¥398 million, and ordinary income was ¥416 million.

In aggregate figures, on a consolidated basis, for the first three quarters (April 1 to December 31, 2002) of fiscal 2002, net sales were ¥9,306 million, operating income was ¥940 million, and ordinary income was ¥1,003 million.

### 2. Performance estimates for fiscal 2002

(from April 1, 2002 to March 31, 2003)

	¥ million	\$ million*
Net sales	13,400	111.76
Ordinary income	1,510	13.53
Net income	840	7.01

\*\$1=¥119.90

### Cautionary Statement

Statements made in this release with respect to NAC's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of NAC. These statements are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them. NAC cautions you that a number of important factors could cause actual results to differ materially from those discussed in the forward-looking statements.

## Consolidated Results for the Third Quarter of the Business Term ended March 31, 2003

(Unaudited)

	(millions of yen, millions of U.S. dollars)			
	<b>Nine months ended December 31</b>			
	<u>2001</u>	<u>2002</u>	<u>Change</u>	<u>2002*</u>
Net sales	¥ 9,942	<b>¥9,306</b>	(6.4%)	<b>\$77.61</b>
Operating income	1,502	<b>940</b>	(37.4%)	<b>7.84</b>
Ordinary income	1,549	<b>1,003</b>	(35.2%)	<b>8.37</b>
Net income**	-	-	-	-

\*\$1=¥119.90

\*\*Net income have not finalized.

Note:

In the third quarter of the previous business term (fiscal 2001), on October 1, 2001, our former sole consolidated subsidiary – Daiko Co., Ltd. – was absorbed by the parent company, as a result of which there were no consolidated subsidiaries reported in the accounts for that quarter. The accounts were, accordingly, reported on a non-consolidated basis.

Subsequently, with the establishment of Tama Home Kyushu Co., Ltd. as a consolidated subsidiary, we have continued to present our accounts on a consolidated basis. On this occasion, therefore, we have presented the results for the previous year after recalculation on a consolidated basis so as to facilitate

## Consolidated Sales Breakdown Results

	(millions of yen, millions of U.S. dollars)			
	<b>Nine months ended December 31</b>			
	<u>2001</u>	<u>2002</u>	<u>Change</u>	<u>2002*</u>
Rental Division	¥ 6,429	<b>¥6,554</b>	1.9%	<b>\$54.66</b>
System Engineering Division	1,962	<b>1346</b>	(31.4%)	<b>11.22</b>
Housing Salse Division	693	<b>576</b>	(16.8%)	<b>4.80</b>
Others	857	<b>829</b>	(3.3%)	<b>6.91</b>
Total	9,942	<b>9,306</b>	(6.4%)	<b>77.61</b>

\*\$1=¥119.90

Note:

As the Company's business segment classification was changed for the first half of the current term, accounts settlement figures for the previous third quarter are presented in line with the new segment